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### **ABSTRACT**

The study was designed to findout the "Effect of Human Relations on Organizational Productivity in IMF, Uyo. To provide a theoretical base for the study, a review was made on the conceptof human relations, development of human relations, importance of humanrelations in an organization as well as the qualities and principles of a goodhuman relations practice. A sample size of 50 respondents from a population of 500, comprising of top, middle and low level management was used. A set ofquestionnaire which was divided into 5 variables was used to obtain data fromthe respondents; the use of mean score which is 3.00 as cut off point wasutilized. One of the research questions asked was whether human relations isinstrumental to the attainment of organizational goal. The researcher collecteddata and interpreted them after which chi-square was used to test the earlierstated hypothesis. Lastly, summary, conclusion and recommendations were made. One of the recommendations made was that managers should maintain good humanrelations so that goals can be achieved. Findings from the study revealed thatthe relationship that exists among workers in organization, the effectivenessof human relations in an organization can enhance workers productivity, employees morale can be boosted on the job when there is a cordial relationshipbetween the organization and its employees, and good human relations enhancesjob satisfaction in achieving organizational goals. Based on the findings, theresearcher recommended that, low level workers should strive to perform better, to justify the good human relations and motivation existing in theorganization, management staff and other senior workers in the organizationshould create conducive atmosphere to facilitate good human relations andteamwork for greater productivity. Also the organization should educate theirworkers on the importance of good human relations through workshops andseminars.

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CHAPTER ONE

**INTRODUCTION** 

BACKGROUND OF THE STUDY

The practice of Human Resource Management in its questtowards achieving success through people

utilizes array of activities concernedwith all aspects of how people are employed and managed in organizations. Thisapproach tends to understand how psychological and social processes interacts with the work situation to influence performance. Human Relations is the first major approach to emphasis information work relationship and work satisfaction. Thus, Ezinwa and Agomon (1993) asserted that human relations encompasses theart and practice of using systematic knowledge of human behaviour to achieve organization and personal objectives. Organizations are made up of individuals, the immediate environment and the public that contributes to the success or failure of the organization.

Onasanya (1990) in similar vain believes that humanrelations, being a behavoural science which deals with inter-personal, inter-work group and management of employees relationship in a social systemseems to be the only tool for organizational productivity and development. Thereason is not far fetched since efforts of Elton Mayo and his research colleagues in the 1920s on behavioural approach to management succeeded to haveyielded much more factual analysis in terms of the chicken-egg relationship between human relations and productivity in an organization.

Hicks and Byers (1982) in their contributions defined humanrelations as "the integration of people into a work situation in a way thatmotivates them to work together, productively and cooperatively with economic,psychological and social satisfaction". This further confirms that payingattention to the human elements enhances greater productivity and performance.

Human relations is a definitive management function whichhelps to establish and maintain mutual line of communication, understanding, acceptance and cooperation between an organization and its human. It involves the management to keep opinions, defines, and as well emphasizes theresponsibility of management to serve the human interest.

However, human relations has long attained professional status but it has been discovered that most organizations are not taking fulladvantage of its efficient utilization when dealing with their publics due toignorance or improper understanding as to the effectiveness of the disciplineto organizational success. Thus effect the need for this study in order to highlight the effect of human relations practice on organizational productivity.

#### STATEMENT OF THE PROBLEMS

Inspite of the glaring importance of human relations in therealization of organizational goals, one still hears complaint of poorperformance of both employees and employers in the organization even till thisday. Beside, employees can resign from their appointments as a result of executive's harshness and autocracy, employees having their appointment due to poor performance or failure to perform, the organization mayfold up because of low productivity, poor employees and employers relationship, inability to meet the organization's set targets or mismanagement.

It is as a result of these trends that make it necessary forthis study to address the following questions: How effective is the practice of Human Relations system to the attainment of organizational goals?

Does Human Relations has any impact on worker's performance?

Does Human Relations determine employees retention in theorganization?

**OBJECTIVES OF THE STUDY** 

This study is intended to:

i)Find out the effects of humanrelations' practice towards theachievement of organizational

goals.

- ii) Examine whether human relations has an impact on worker's performance.
- iii)Establish whether human relations is determinant of employees retention in the organization.

# 1.1STATEMENTOF THE HYPOTHESIS

Thefollowing hypothesis are formulated for this study:

- H<sub>0</sub>: Human Relations does not have effect on workers' productivity.
- H<sub>4</sub>: Human Relations have effect on workers' productivity.

# 1.2SIGNIFICANCEOF THE STUDY

Inview of the constant struggle by the organizations to balance both theemployee's needs and the organizational needs for the effective actualization set goals, it is expected that the study would be of good benefits toexecutives, managers, future business establishment and future researchers. Similarly, the study will help organizations to improve on implementing humanrelations policies so as to enable them control problems facing them from suchangle. Infact, it will serve as eye-opener to most organizations who are yet to embrace the system, thereby enlighten workers (industrial and groups) about the concept of human relations and the effect on productivity. It is hoped that the studywould also help executives to improve on the need for good human relations withworkers and clients to improve the organization's performance.

- Inaddition, the adoption of this new approach to firm's advancement will improve employees performance, productivity, efficiency as well as employees attitude to work.
- Furthermore, the study will also be of help to those who may want to research into the areaby serving as a reference material for future investigation.

## 1.3SCOPE OF THE STUDY

Thisstudy centres on the effect of Human Relations on organizational productivityusing IMF, Uyo as a case study. The study covers sizeable staff of theinstitute drawn from the various cadre of management (form top management tosubordinates) in order to ensure a more comprehensive and detail examination. The staff includes both the male and female sex of different ages and level of service.

#### 1.4LIMITAITONSOF THE STUDY

Thefollowing problems affect the effective conduct of this study:

**Time:**Althoughthe time for the study is quite long, but academic demand such as preparation for tests, assignments and paper presentations took a lot of time for one to goout and source for information.

**FinancialConstraint:** This was another limitation which madeit uneasy for the materials to be easily assessed at the appropriate time.

**BureaucraticBottle-Neck:** In addition, stringent rules andregulations guiding the release of information in the institute made it almost impossible for one to obtaineddetails about the organization.

## 1.5 DEFINITION OFTERMS

*Organization:* Theinteraction of two or more people within some mutually recognized powerrelationship for some common purpose, be it formal or informal.

**Productivity:**A measure of how efficiently resources are used as input to bring output ingoods and services with minimum time cost.

**Employee:**A person engaged in an employment under appointment and receives a reward inreturn for services rendered.

*Group:*A collection of individuals who share a sense of common identity contributingtowards the achievement of a common goal.

**HumanRelations:** A behavioural management approachthat attempt to understand and explain how psychological and social processinteracts with formal aspect of the work situation to influence performance.

**Consultation:** A planned effort of effective enquiry which seeks to establish improvedunderstanding between both management and employees.

**Conflict:** A state of disagreement between individuals or group against another person oronganization which resulted from a clash of interest.

*Values:* These are believes in what is best or good for the organization and what shouldor ought to happen.

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