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#### **ABSTRACT**

This research projectcritically explores the casualization and employee commitment in Etisalat Nigeria.

- Chapter one comprises the background of the study, statement of research problems, aims and objectives of the study, research hypothesis, significance of the study, limitations of the study, historical background and definition of terms.
- Chapter two involves literature review and how the topic is being broken down to sub-topics that is relevant to the success of the project and where the contribution of the following authors, authentic are reviewed.
- Chapter three consistsof the research design, population of the study, sample technique, sample ofthe study, sources of data and method of data presentation and techniques of analysis which is used for the reliability and validity of the research work.
- Chapter four consiststhe questionnaire administration, analysis of responses from questionnaire, andtest of hypothesis.
- Chapter five, the finalchapter also concludes the Summary, Conclusion, and Recommendations of thisspecial assignment.

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# CHAPTER ONE INTRODUCTION

# 1.1 BACKGROUND TO THE STUDY

This study is examining the relationship betweencasualization and employee commitment in

Etisalat Nigeria. Allen and Meyer(1996) defined employee commitment as "a psychological status of an employeetowards the organization that makes it less likely that the employee willvoluntarily leave the organization" Lower levels of employee commitment amongstcasual employees may arise because of the precarious nature of their employment(Campbell, 1996). Dessler et al, 2004) posited that "people have apsychological reference point to their place of employment. Once you put themin the temporary category, you are saying they are expendable and thereforethey are less likely to exhibit loyalty and commitment to their organizations".

Employee commitment has benefits for employers and employees (Mowday, 1998). For employees, commitment to work and in anorganization represents a positive relationship that could 'potentially addmeaning to life', whereas, for employers, having committed employees has the potentials for increased performance and reduced turnover and absenteeism. Employee commitment has also been linked tentatively to an organization's efficiency, productivity, creativity and innovation (Mir, Mir & Mosca, 2002) as well as its profitability (Raab & McCain, 2002).

One of the few strong links in the literature is that between employee commitment to an organization and staff turnover. As Allen and Meyer explained 'employee who are strongly committed are those who are least likely to leave the organization' (1990).

The traditional industrial relations system based onthe concept of full-time employees working within an organization isincreasingly being challenged by the use of nonstandard work arrangements byemployers. This changing nature of work has taken a new dimension with theadoption of flexible work arrangements by many firms globally. The themerunning through many of the new approaches to management in today's globalizedeconomy is the development of a more flexible workforce which has becomeemployers new frontier in the management of human resources. However, thesechanging patterns of work (e.g. casual, contract, temporary, part-timeemployments, subcontracting, outsourcing/insourcing etc.) occasioned byStructural Adjustment Programmes (SAP), have created concerns for workers andtrade unions alike, especially in Nigeria. Job security, social security,terminal benefits and minimum conditions of work are some of the issues ofconcern. The push toward casualisation in Nigeria is evident of a continuedeffort by government and corporate elites to

maximize profit at the expense of long-term jobs policy, transparent governance and shared economicdevelopment. Casualization is a great malady that has engulfed the Nigerianworkplace and banking and telecommunication sector in particular.

This is sometimes caused by some kinds of workplacepolitics which is the use of power within an organization for the pursuits of agendas and self-interest without regard to their effect on the organization's efforts to achieve its goals. Some of the personal advantages may include access to tangible assets or intangible benefits such as status or pseudo-authority that influences the behavior of others. Both individual and groups may engage in this kind of act which can be highly destructive, as people focus on personal gains at the expense of the organization.

In life, one is suppose to either move horizontallyor vertically but most telecommunication companies have forced their casualstaff to remain static. As there is neither promotion nor increment in theirsalaries. Casual staff in most cases spends 15 – 20 years in the sameemployment status/designation. The worst is the disdain treatment casual staffare subjected to by some of the company's so-called full staff. They are treated as inferior beings and demoralized.

Casual staff in companies is the grievous of allform of modern slavery. It is an aberration and infradignity for two set ofemployees one casual, the other 'full staff' to be performing the same jobfunctions and at the end of the day, the 'so-called full staff' is paid higherremunerations, promoted, given the opportunities for further trainings anddevelopment in order to advance on the job while the other 'casual staff' istotally neglected. Experience abound whereby two individual who where employedin the same company, on the same day though in different employment tactics(i.e. full staff and casual), within the space of 10 years, the fellow employedas a full staff had risen to become a Manager while the other fellow employedas casual staff still remains at the same entry point/level where he wasemployed 10 years back. The only sin the latter committed was probably becausehe was a polytechnic

graduate and was employed as casual staff.

Etisalat Nigeria, the case study in this research isowned by Emirates Telecommunications Corporation, branded trade name Etisalatis a multinational UAE based telecommunications services provider, currentlyoperating in 18 countries across Asia, the Middle East and Africa. As ofFebruary 2014, Etisalat is the 13th largest mobile network operator in theworld, with a total customer base of more than 167 million. Etisalat was namedthe most powerful company in the UAE by Forbes Middle East in 2012

Etisalat Nigeria is now in business for the lastseven years and is one of the country's fastest growing network with over 23million subscribers. Etisalat Nigeria provides network coverage in all 36states of the federation (rolled out in under one-and-a-half years) coveringmost of the population, and has deployed more than 2,000 km of fibre to supportbroadband development. The company has a track record of introducing innovative products for mobile banking, which have made financial transactions convenient for customers and helped foster entrepreneurialism.

# 1.2 STATEMENT OF THE PROBLEM

Casualization goes beyond Nigeria and beyondtelecommunication companies. Around the world in nearly every economic sector,good jobs are falling prey to corporate cost-cutting moves at the expense ofworking families. Too many jobs are being outsourced, contracted out, orreclassified under a barrage of legal definitions designed to keep pay down,benefits low, and unions out. Casualization of employment is growing at analarming rate. More and more workers in permanent employment are losing theirjobs and are being re-employed as or replaced by casual or contract workers. This state of affairs is viewed as employers' strategies to cut cost; maximizeprofit and subject the employees under economic captivity. Casual work which issupposed to be a form of temporary employment has acquired the status ofpermanent employment in many organizations in Nigeria without the statutorybenefits associated with permanent employment status. Casual workers are subject to lower pay, barred from their right to join a union, and deniedmedical and other benefits. Companies have devised antics by often hiringseveral part-time workers instead of one or two full-time workers to avoidtheir obligation to provide benefits, to divide the workforce, and to dissuadeunionizing efforts. However, this research is out to find out the effect ofthis unfair

casualization of staffs by some management of companies on the employee commitment.

# 1.3 OBJECTIVES OF THE STUDY

The general objective of this study is to analyze the effect of casualization on employee commitment in Etisalat Nigeria while the following are the specific objectives:

- 1. Toexamine the effect of casualization on employee commitment in Etisalat Nigeria.
- 2. Todetermine the different causes of employee casualization.
- Toexamine the effect of casualization of organizational performance and productivity.

#### 1.4 RESEARCH QUESTIONS

- 1. Whatis the effect of casualization on employee commitment in Etisalat Nigeria?
- 2. Whatare the different causes of employee casualization?
- 3. Whatis the effect of casualization of organizational performance and productivity?

#### 1.5 HYPOTHESIS

# **HypothesisOne**

H<sub>O1</sub>: There is no significant relationshipbetween casualization and employee commitment in Etisalat Nigeria.

H<sub>A1</sub>: There is significant relationshipbetween casualization and employee commitment in Etisalat Nigeria.

# Hypothesistwo

H<sub>O2</sub>: There is no significant relationship between casualization and organizational performance and productivity in Etisalat Nigeria.

H<sub>A2</sub>: There is significant relationshipbetween casualization and organizational performance and productivity in Etisalat Nigeria.

## 1.6 SIGNIFICANCE OF THE STUDY

The following are the significance of this study:

- 1. Theoutcome of this study would enable the researcher to understand better the the casualization and employee commitment in the telecommunication sector of Nigeria and also determined the extent to casualization has affected organizational performance and productivity in Etisalat Nigeria.
- 2. Atthe social level, results from this study would enable the people express theirviews on casualization and employee commitment and the effect of thisprecarious trend on the

employees, employers and the society at large. Academically, it would be a reference point for further research in this area of study, it will add to the body of existing knowledge in the field of HumanResource Practices as regards casualized employment tactics by organizations. Both employees, employers and the society would benefit from the findings of this study

#### 1.7 SCOPE/LIMITATIONS OF THE STUDY

The study covered the influence of Casualization onemployee commitment of some selected Etisalat Nigeria workers in Edo State.

Despite the fact that Casualization cut across thelength and breath of the telecommunication sector of Nigeria, only EtisalatNigeria, Benin Center constituted the population of this study.

### 1.8 OPERATIONAL DEFINITION OF TERMS

Precarious life: this is a phenomenon which describepeople (workers) leaving a life of social and economic uncertainty oftencoupled with extreme debt. This anxious class of people living such uncertainlife is referred to as the "precariat".

Casualisation: It is the corporate trend of hiringand keeping workers on temporary employment rather than permanent employment, even for years, as a cost reduction measure. Casualization is a term used in Nigeria to describe work arrangements that are characterized by bad workconditions like job insecurity, low wages, and lack of employment benefits that accrue to regular employees as well as the right to organize and collectively bargain.

Casualisation model: This is a process wherebyemployers ignore workplace standards and workers' social needs and create astrong barrier against workplace organizing.

Formal workers: They are also called regular companyemployees; they are hired directly by the company. They receive contracts that explain work conditions, wages, hours and benefits.

Casual worker: these are employees often employed bythird-party contractors, under various types of part time and (or) short-termwork arrangements. They are not part of any union structure. They earn lowerwages than the regular workers, receive fewer benefits and can be fired atwill.

Direct Labour Contract: this is an employmentarrangement whereby an individual is hired as

an independent contractor.

Service Contract: This is an employment arrangementwhich is not an individual contract, but an arrangement between a bank and asmaller company that provides specific technical expertise.

#### CASUALIZATION AND EMPLOYEE COMMITMENT IN ETISALAT NIGERIA

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