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CHAPTER ONE IINTRODUCTION

1.1 BACKGROUND TO THE STUDY

Educationis an important aspect of economic development. When citizens of a country areeducated that is a key to social, economic and political stability (Ojiambo,2009). The Kenya government has considerably invested in education which isevidenced by the free primary education and the free day secondary education (Ojiambo,2009). The main purpose of education is to transmit wisdom and knowledge fromone generation to another, this prepares young people to become members of thesociety, maintaining it and developing it. Education also has positive influence on population, health nutrition and also increases value and efficiency for labour (Kisingu, 2012). The unemployment problems facing the country can best be addressed through equipping the young people with skills that can lead to self employment, the curriculum should equip the learners with entrepreneural skills, and this indicates the importance of Commerce/ marketing in the school curriculum.

thisindicates the importance of Commerce/ marketing in the school curriculum. Commercemeans all the activities which start from production and end at consumption. The system includes legal, economic, political, social, cultural andtechnological systems that are in operation in any country or internationally. It is an exchange of goods or commodities, especially on a large scale between different countries (foreign commerce) or between different parts of the same country (domestic commerce) trade; business. Also, it's activities that relate to the buying and selling of goods and services. Marketing deals with themanagement process through which goods and services from producer to the customer. Nigerialike any other developing country has witnessed series of political instability with obvious effects on educational policies at federal and state government levels. This gradually laid the foundation of fallen standard in education at secondary school level, which caused differences in academic achievement of students. In the quest of survival, the nation evolvement service for socio-economic and educational measures has not improved the

socio-economicstatus of families influencing students' academic achievement in

Nigeria. According to Olotu (1994), in the quest of finding survival, the nation has evolved

service of socio-economic and educational measures and policies such asStructural

Adjustment Programmes (SAP), Austerity Measures, Universal Basic Education(UBE) and devaluation of the Naira. These measures have not improved thesocio-economic and educational status of families in the country. They haverather increased their sufferings and widened the socio-economic gap betweenfamilies.

Overthe years, assessments of factors that influence academic achievement in seniorsecondary physics educatio student have attracted the interest and concern ofmany researchers, teachers, parents and national leaders. It is a well knownfact that student achievement in academic activities vary, some physicsstudents perform better than the other, many discouraged students feel that thelength of their student career would be limited by their finances, rather thanby their academic ability, this affects them psychologically which affectstheir academic achievement eventually. In some cases, particularly males, they are easily affected by peer group pressure to whom secondary education may be unimportant. Effectiveteaching and learning is affected by some factors, such as admission points, social economic status, family and school background. Geiser and Santelices (2007), Acato (2006), and Swart (1999) all argue that admission points whichare a reflection of the previous performance influence future learning ability of students. Considine and Zappala (2002) argue that families where the parentsare advantaged socially, educationally and economically foster a high level of achievement in their children. Sociocultural approaches to the process oflearning are increasingly being applied by educationalists. Socioculturaltheorists argue that individuals cannot be considered in isolation from theirsocial and historical context and therefore it is necessary to look at thesociety and the developments occurring at a given time. Two principal agencies, the family and the school powerfully shape children's learning experiences. The influence of these two agencies is constrained by the wider social and cultural systems into whichthey are embedded. There is greatdiversity in cultural backgrounds, social conditions, family arrangements and school organization. These two factorshave been going through constant modifications. The relationship between familysocio-economic status and the learning outcomes of students is well establishedin sociological research. While there is disagreement over how best to measuresocial factors, most studies indicate that students from low social statusfamilies do not perform as well as they potentially could at school compared tostudents from socially

high background (Graetz, 1995). Most studies, however, compare students from across all social backgrounds to reach the conclusion that low social status adversely affects a range of teaching and learning outcomes.

1.2 STATEMENT OF THE PROBLEM.

In Nigeria, Education is seen as aninstrument for National Development. The National Policy on Education (NPE1998) stated categorically, that Education is the most important instrument of change in the intellectual and social outlook that Nigerians must have toproceed in their educational revolution. The National Policy on Education also identified as a one of the national educational goals "the inculcation of the right of values and attitudes for the survival of the individual and thesociety". These are indeed very laudable goals. However, the extent towhich they are achievable depends on the relevance and contents of varioussubjects taught in schools and the socio-cultural needs of Nigeria as well ashow effectively those subjects are being taught. This paper opines that basiccommerce is a very important subject and could be used for promoting theknowledge of senior secondary school students if effectively taught. The problem of students' drawback in the commerce especially at a higher levelcalls for a research into the area, at the grassroots level (primary schoollevel). There is therefore need for a research to investigate the factors that affect teaching and learning of commerce in senior secondary schools in Abujaand to other states of the country. This will identify such factors that affectteaching of commerce in senior secondary schools and lead to recommendation that will improve the situation.

1.3 OBJECTIVE OF THE STUDY.

The objective of the study is to research the social factors affecting effective teaching and learning of Commerce/Marketing in senior secondary schools in Abuja.

1.4 RESEARCH QUESTIONS.

Whatis the definition of Commerce?

Whatare factors affecting effective teaching and learning of Commerce/ marketing insenior secondary school, Abuja?

1.5 SIGNIFICANCE OF THE STUDY.

This study will help in identifying and examining social factors affecting effective teaching and learning of Commerce/ marketing in senior secondary school, Abuja.

1.6 SCOPE OF THE STUDY.

Thestudy focus on social factors affecting effective teaching and learning of Commerce/marketing in senior secondary school, Abuja.

1.7 LIMITATION OF THE STUDY.

Thestudy is limited to the teaching and learning of Commerce/ marketing in Seniorsecondary school, Abuja.

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